

https://tradestarexports.com/job/business-development-executive-in-jaipur/

# **Business Development Executive**

## **Description**

We are looking for a resilient, empathic business development executive to contribute to the growth of our company. Business development executives are responsible for finding and retaining clients, encouraging extant clients to purchase added products or features, and remaining abreast of changes in consumption. You will also be required to build capacity in staff through regular training and mentorship.

To be successful as a business development executive, you should attend networking events with the intention of attracting and retaining clientele. Ultimately, an outstanding business development executive will keep a close eye on clients' feedback to ensure that our products and services always exceed expectations.

## Responsibilities Responsibilities

- · Identify partnership opportunities
- Develop new relationships in an effort to grow business and help company expand
- · Maintain existing business
- Having good knowledge of E- commerce, Websites & Software.
- Having experience in Business Development.
- Candidates must have good presentable skills, expert in Advanced Excel. Power Point.
- · Think critically when planning to assure project success

## Hiring organization

Trade Star Exports

## **Employment Type**

Full-time

## Industry

Home Decor & amp; amp; amp; amp; Textile

#### Job Location

H1-1256, Sitapura Industrial Area, Phase III, 302022, Jaipur, Rajasthan, India

#### **Working Hours**

8 Hours

## **Base Salary**

₹ 12000 - ₹ 22000

## **Date posted**

May 5, 2025

# Qualifications

## Qualifications

- · Bachelor's degree or equivalent experience
- 1-2 years' prior industry related business development experience
- · Strong communication and interpersonal skills
- Proven knowledge and execution of successful development strategies
- · Focused.
- Excellent written and verbal communication.
- Resourceful, with outstanding research skills.
- Great networking skills.

#### **Contacts**

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