



<https://tradestarexports.com/job/business-development-executive-in-jaipur/>

Business Development Executive

Description

We are looking for a resilient, empathic business development executive to contribute to the growth of our company. Business development executives are responsible for finding and retaining clients, encouraging extant clients to purchase added products or features, and remaining abreast of changes in consumption. You will also be required to build capacity in staff through regular training and mentorship.

To be successful as a business development executive, you should attend networking events with the intention of attracting and retaining clientele. Ultimately, an outstanding business development executive will keep a close eye on clients' feedback to ensure that our products and services always exceed expectations.

Responsibilities

Responsibilities

- Identify partnership opportunities
- Develop new relationships in an effort to grow business and help company expand
- Maintain existing business
- Having good knowledge of E- commerce, Websites & Software.
- Having experience in Business Development.
- Candidates must have good presentable skills, expert in Advanced Excel, Power Point.
- Think critically when planning to assure project success

Qualifications

Qualifications

- Bachelor's degree or equivalent experience
- 1-2 years' prior industry related business development experience
- Strong communication and interpersonal skills
- Proven knowledge and execution of successful development strategies
- Focused.
- Excellent written and verbal communication.
- Resourceful, with outstanding research skills.
- Great networking skills.

Contacts

[Email ID – hr@tradestarexports.com](mailto:hr@tradestarexports.com)

Contact No:- +918955147545

Hiring organization

Trade Star Exports

Employment Type

Full-time

Industry

Home Decor & Textile

Job Location

H1-1256, Sitapura Industrial Area,
Phase III, 302022, Jaipur,
Rajasthan, India

Working Hours

8 Hours

Base Salary

₹ 12000 - ₹ 22000

Date posted

November 7, 2023

